



Company Brief



WHAT WE DO

Tekelec solutions enable service providers to both manage and monetize the explosive growth in mobile data traffic and multimedia applications. Our solutions analyze the subscriber's quality of service, set policies to improve their experience, and provide operators with the real-time information they need to dynamically make adjustments to networks and devices. Our company enables billions of people and devices to intelligently connect to the Web, talk, and text over any network.

WHAT WE MAKE POSSIBLE

Operators around the world use Tekelec's Mobile Broadband solutions to:

- Manage and monetize the data explosion
- Implement North America's largest LTE networks
 - Deliver optimal customer experience over any network
 - Deliver tiered and personalized services
 - Intelligently connect people or machines to services with less investment
 - Measure Quality of Experience to improve service delivery
 - Offer consumers a single profile and seamless service delivery

**That's Smart. That's Dynamic. That's Personal.
That's Tekelec.**



OUR SOLUTIONS

Tekelec's Mobile Broadband solutions enable our customers to manage and monetize the data explosion. Tekelec's solutions analyze subscriber quality of service, provides real-time information to dynamically make adjustments to networks and devices, set policies to improve subscriber service experience and assist in the deployment of next-gen LTE networks. Tekelec's Mobile Broadband solutions allow our customers to:

**Manage Mobile Data
Monetize Mobile Data
Evolve to LTE/IMS**

MARKET LEADERSHIP

Global Reach

- Tekelec solutions are deployed by over 300 operators spanning more than 100 countries
- Tekelec solutions are deployed in North America's largest LTE networks
- 17 of the top 20 wireless groups use Tekelec solutions
- Tekelec is the global market leader for Number Portability with a 48% market share
- Tekelec is the CALA market leader for Number Portability with 72% market share

Technology Leadership

- Tekelec named leading Diameter vendor for Diameter Routing (Frost&Sullivan, March 2011)
- Tekelec has been named the #1 Independent Policy vendor (Analysys Mason, March 2011)
- Tekelec ranked the leader in Policy Management by operators (Infonetix, October 2010)
- Tekelec has 44 Policy solution deployments in 27 countries serving more than 280 million subscribers
- Tekelec's Policy solutions are deployed with 32 tier-one operators, including Verizon Wireless, Verizon, Vodafone, Telefonica, Comcast and Cox
- Tekelec's Subscriber Data Management product has surpassed 225 million subscriber licenses
- We provide more than traditional Subscriber Data Management functions by enabling all access technologies to have converged subscriber profiles across 2G, 3G, 4G and VoIP domains
- Tekelec is the trusted company for enabling IP-based services with 256 issued, non-expired patents, including Session Management, (SIP and Diameter), Policy Management, Performance Management, Mobile Messaging and Subscriber Data Management

INDUSTRY ASSOCIATIONS

ATIS
Broadband Forum
CTIA
GSMA
Next Generation Mobile Networks
OMA
SIP Forum
TM Forum

For more information please visit
www.tekelec.com/about-tekelec

Ronald J. de Lange
President and Chief Executive Officer

Offices: 25 offices worldwide serving
customers in more than 100 countries

2010 Revenue: US\$ 424 million



CORPORATE HEADQUARTERS

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